

FIND YOUR
PACKAGING
FORMULA



JAPAN PACK 2019

Invitation to Participate in
JAPAN PACK 2019

HOSTED BY
Japan Packaging Machinery Manufacturers Association

Announcing JAPAN PACK 2019



The Japan Packaging Machinery Manufacturers Association is pleased to announce that it will host JAPAN PACK 2019 for four days from October 29 (Tue.) to November 1 (Fri.), 2019 at the international convention complex Makuhari Messe in Chiba City.

JAPAN PACK is a major event where cutting-edge devices, technologies and services in packaging and related industries from around the world come together with users and buyers once every two years. It has an excellent reputation among exhibitors and visitors as an event with incredible scale and content where the latest trends from the entire production line from manufacturing and processing to measuring, filling, packing, printing, inspection and packaging, etc. can be found. In recent years, the scale of the exhibits is also expanding. In the last exhibition (held in October 2017), 445 companies from around the world approximately 21,078 sqm (an increase of 30 companies and approximately 522 sqm from the previous event), demonstrating the increasing significance of JAPAN PACK.

The theme for JAPAN PACK 2019 is "FIND YOUR PACKAGING FORMULA." Cutting-edge machinery, technology and services connected to packaging for all parts of the manufacturing process will gather to create collaborations. The exhibition aims to provide comprehensive solutions to customers in various industries and present them as "formulas." We will produce an ideal stage to execute effective sales promotion activities aimed at visitors from industries related to packaging, including user industries such as the food, pharmaceutical and cosmetic industries, etc. Moreover, the exhibition and a wide variety of concurrent events as well as active promotional activities will assist business matching with users and buyers and provide immediate opportunities to advance your business.

As a comprehensive exhibition and the largest packaging event in Asia, we are confident that JAPAN PACK 2019 will create opportunities for you to acquire new customers and expand your business globally. We look forward to seeing you at JAPAN PACK 2019.



Toshio Omori

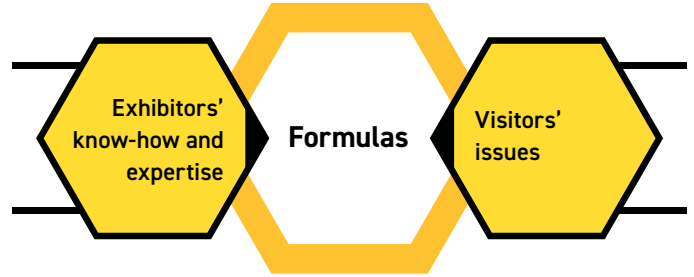
President
Japan Packaging Machinery Manufacturers Association

All Technologies Related to "Packaging" Gathered in One Place!

From manufacturing and processing to measuring, filling, packaging, printing, typing, inspecting and packing, etc. a wide range of corporations and cutting-edge technologies assemble in one place to make connections and create collaborations – JAPAN PACK makes all this possible.

As this is a comprehensive exhibition of the packaging industry where technologies for various production processes come together, new connections and synergies that we call "formulas" are born. Exhibitors collaborate and share technologies to create new sales channels and businesses, which result in solutions for visitors who come to the exhibition.

Please take advantage of this opportunity to advance your business to a new level.



Exhibitors' technologies connect with one another to provide solutions to visitors

OUTLINE

TITLE

JAPAN PACK 2019

JAPAN PACKAGING &
MANUFACTURING TECHNOLOGY SHOW 2019

DATE

October 29 (Tuesday) - **November 1** (Friday), 2019
(4 days) *Opening Hours for Visitors: 10:00 - 17:00

VENUE

Makuhari Messe

2-1, Nakase, Mihama-ku, Chiba-city, 261-8550 Japan

OBJECTIVE

Exhibiting new domestic and overseas packaging machinery; packaging materials; packaging material converting equipment; food processing machinery; pharmaceutical and cosmetic production machinery; logistic equipment; and related equipment with a view to contributing to rationalization in industry and enhancement of people's lives, promoting trade, and developing all related industries.

THEME

**FIND YOUR
PACKAGING
FORMULA**

HOSTED BY

Japan Packaging Machinery Manufacturers Association

SUPPORTED BY (scheduled)

Ministry of Economy, Trade and Industry/Japan External Trade Organization (JETRO)/The Japan Chamber of Commerce and Industry/The Tokyo Chamber of Commerce and Industry/Japan Packaging Institute/Makuhari Messe/Other related government and public offices, public organizations, etc.

CO-SPONSORED BY (scheduled)

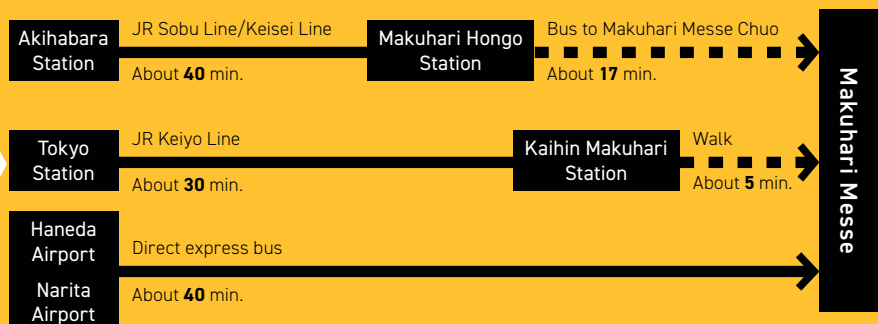
Domestic and overseas industry organizations, media/press, etc.

Direction

From Tokyo to Kaihin Makuhari

**Shortest
time 30min.**

*When taking an express train



Support Services for Exhibitors

Diverse Services to Create Business Opportunities

We will provide consistent support to create as many business opportunities as possible for our exhibitors, attracting potential customers and special guests to the event and offering a wide variety of contents such as presentations and awards in conjunction with the exhibition.

Before the event, we will support our exhibitors to **attract visitors**

Posters, Invitations and Promotional Activities to Attract Visitors

To draw potential customers to the venue, we will provide exhibitors with a predetermined number of posters and invitations. Questionnaires have shown that "invitation from exhibitor" is a major reason people come to the event. Please use the materials to attract visitors to the event.

Dedicated Page on Official Website

We will set up a page dedicated to each exhibitor on our official website. Exhibitors will be able to upload information about the company or the products exhibited at the event to show to potential customers in various industries.

Special VIP Guests

We will provide VIP invitations to send to your special customers. VIP guests will be given privileges such as smooth admission to the venue and access to the lounge area.



During the event, we will provide various services to **create business opportunities**

Production Line Promotion Area

We are planning to set up a panel exhibit area where visual displays will show the exhibitors in the overall production line. In addition to promotional activities at the individual booths, exhibitors can demonstrate their role in relation to others on the line and attract more visitors.

Receptions

Receptions will be held at the venue including an opening reception on the first day of the event and an international reception that will provide opportunities to connect with participants from Japan, Asia and around the world. Please use these gatherings to exchange information and cultivate contacts.

Hospitality

Shuttle bus services between the venue and exhibitor parking area will be operated during the exhibit installation period. In addition, we will provide dedicated resting areas for the exhibitors and guidance to our official accommodation facilities to support the activities of the exhibitors.

Packaging Consultation Counter

Packaging professionals will respond to issues and questions visitors have. Using information provided by exhibitors on the latest technologies and the organizer's own database, we will introduce exhibitors that meet the visitors' needs, promoting business matching.

Sponsorship

In addition to advertising at the venue, we will prepare various sponsorship plans to attract the attention of visitors such as ads in venue guide maps and web banner ads. Please use these opportunities to make announcements before the event, provide information to guests during the event and for corporate branding.





Attracting Visitors to the Event

Active Promotional Activities Targeting Various Industries and Business Types Related to the Production Line

We will execute promotional activities utilizing various tools to attract users of manufacturing-related technologies including the food industry, the pharmaceutical, chemical and cosmetic industries, the distribution industry, trading companies, the packaging material industry and the printing industry, and visitors from various other types of industries and businesses.

Direct Mail

Using a mailing list owned by the organizer, we will send invitations and approach potential customers in domestic and overseas industries with needs and issues related to the production line, related government and public offices and public organizations.

Information Sent through the Official Website and Other Channels

We will continue to post the latest information on the exhibitors, the exhibition and concurrent events on our official website <<http://www.japanpack.jp>>. In addition, we will attract visitors to the event with online pre-registration. We are also planning to send information through smartphones, apps and SNS platforms.

Press Room

There will be a special room at the venue for members of the press and media who come to cover the event. We will assist the press to promote the transmission of information during the event by setting up spaces where they can prepare their articles, providing the latest information, setting up interviews, etc.

Advertising/Publicity

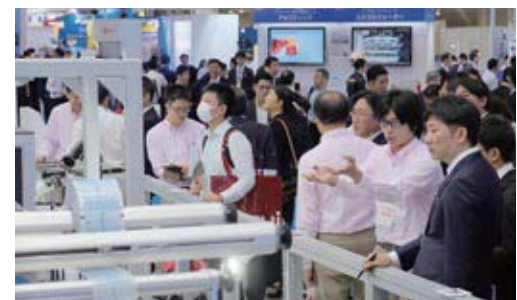
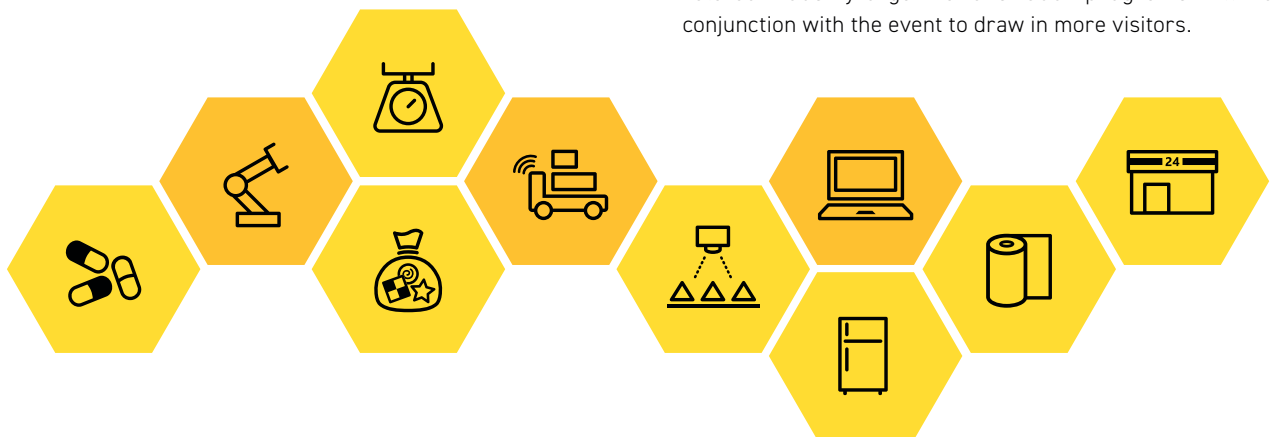
We will run advertisements in various media with a focus on industry newspapers and magazines and roll out an advertising campaign targeting a wide audience. Publicity activities will also include press conferences and press releases and utilize various media to attract visitors with a clear sense of purpose.

Promotional Activities at Domestic and Overseas Exhibitions

We will cooperate with various related exhibitions to distribute materials and to display posters as part of prior promotional activities. Actively promoting the event at overseas exhibitions helps to attract visitors from abroad who are interested in manufacturing-related technologies in Japan.

A Wide Range of Concurrent Events

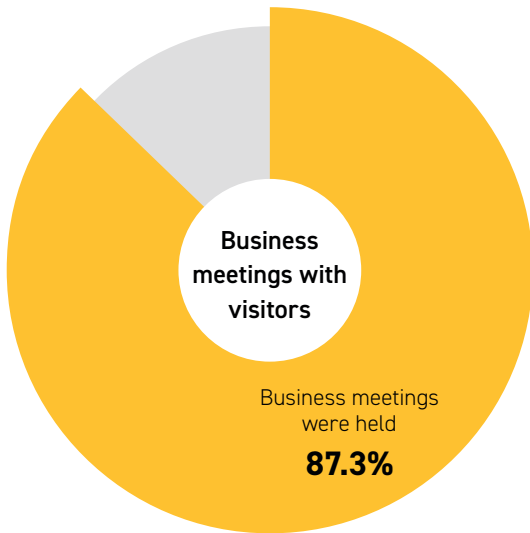
A wide range of programs will take place during the event, including special lectures, specialized seminars, presentations by exhibitors, the JAPAN PACK AWARDS, the Packaging Consultation Counter, the Production Line Promotion Area, various receptions, and meetings and networking events for related industry organizations. Such programs will work in conjunction with the event to draw in more visitors.





Comments from Exhibitors

At each JAPAN PACK exhibition, we ask exhibitors to answer a questionnaire about the event. The following are data tabulated around three themes and examples of favorable responses we received from exhibitors.



About business meetings with visitors

A large percentage of the people who come to JAPAN PACK are from the food industry, and the composition of the visitors is different from exhibitions focused on food machinery. Therefore, one of the advantages of JAPAN PACK is being able to acquire new customers. We have been exhibiting at this event for a long time, but I can see that the number of visitors has been rising steadily over the years. Right now, an issue we have at our company is proposing automated lines that work together with packaging machines to further improve productivity. We are thinking about exhibiting at a larger booth at the next event so that we can bring our message to a larger number of people.



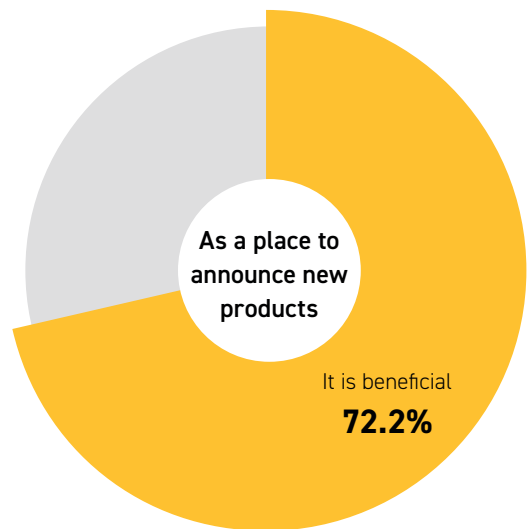
--Representative from food processing machinery manufacturer

New product announcements lead to fruitful business meetings

By having demonstrations and presentations when announcing new products, we can attract customers very effectively. We were able to present our new products to customers from various industries. Not only did we have business discussions at our booth, some customers placed orders on the spot. One reason for this is that many of the visitors are in positions where they have the authority to make decisions about installing new equipment. Furthermore, at the JAPAN PACK AWARDS where new products compete against each other, the product that receives the grand prize attracts a great deal of attention from customers and the press. We are actually making a major effort to develop products that are worthy of the grand prize.



--Representative from packaging machinery manufacturer

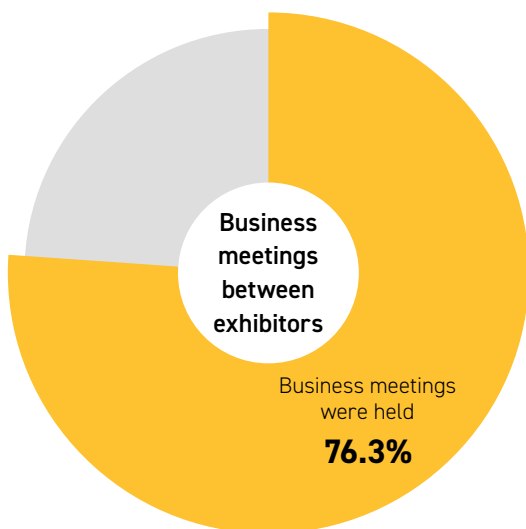


About business meetings between exhibitors

Our company deals in packaging-related machinery. When we exhibited at JAPAN PACK, another exhibitor that was a packaging-related company expressed their intention to build a packaging line incorporating our products. This opened up a new sales channel and expanded the market for us. People may think that other exhibitors are competitors. However, JAPAN PACK is a comprehensive exhibition where various connections are built, opening up new possibilities. We discover new applications for our products and technologies and find products and technologies from other companies that can help improve our own products, which is a major appeal of JAPAN PACK.



--Representative from packaging-related equipment manufacturer



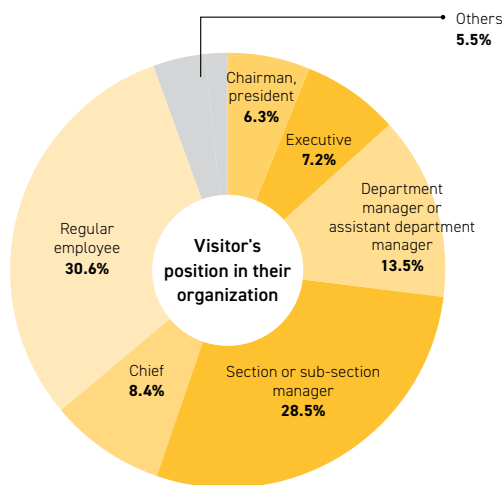
Comments from Visitors

Nearly 50,000 visitors came to JAPAN PACK 2017. As shown below, people from diverse industries and business categories gathered at the event. Questionnaires revealed that the event was also highly appreciated by visitors.

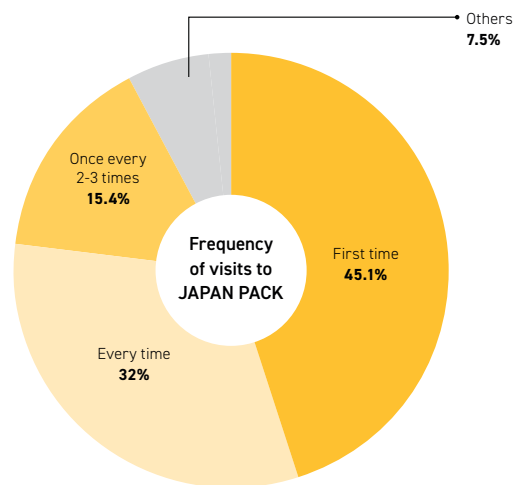
Main industry types and business categories of visitors

Bread/confectionery, meat/marine products, agricultural products, noodles, prepared foods, beverages/dairy products, other food-related companies, pharmaceutical, chemical/cosmetics, steel, automotive/equipment for export, textiles, household items/stationary, distribution/services, trading houses, information devices/software, packaging materials, printing, consignment packaging, machinery/equipment components, robots, facilities/buildings, public offices/organizations/schools, press/media, others

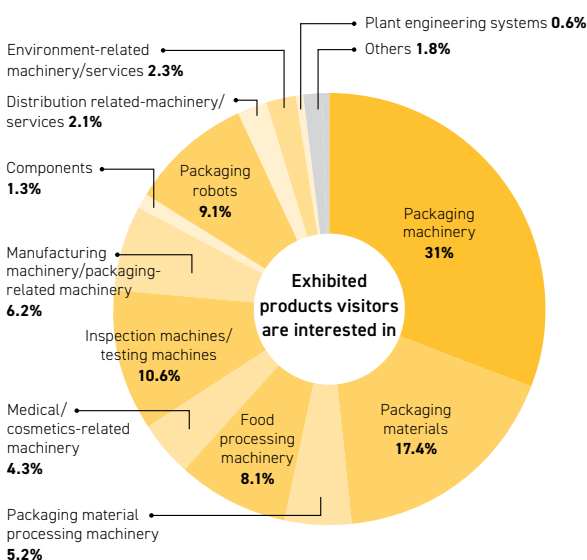
About half of the visitors are section managers or in higher positions. The event facilitates smooth business discussions.



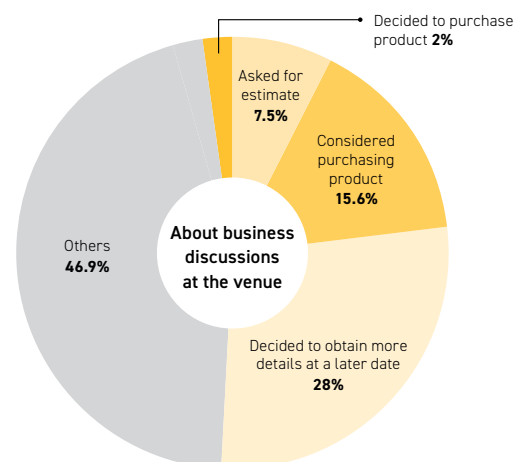
About half of the visitors said they came to the event for the first time. It is an environment that opens up new markets and opportunities to advance your business.



In addition to packaging, visitors have a wide range of interests related to the entire production line.



More than half made inquiries or had further business discussions. About 20% placed orders, asked for estimates or considered purchases which was an increase from the previous event.



Exhibitors at the Previous Exhibition (JAPAN PACK 2017)

A	A&D COMPANY, LIMITED ACS CO., LTD. / ACS KITAKYUSHU CO., LTD. AISEI PACK CO., LTD. ALMARQ INC. (Formerly UNION CORPORATION CO., LTD.) AMAGI INC. AMANO CORPORATION AMBAFLEX ASIA PACIFIC BV AMBICA JUTE MILLS LIMITED AMEFREC CO., LTD. AMUNDSEN CO., LTD. ANEST IWATA CORPORATION ANRITSU INFIVIS CO., LTD. ANWOOD LOGISTICS SYSTEMS CO., LTD. APPAX CO., LTD. AR BROWN CO., LTD. ASAHI GREEN CO., LTD. ASAHI KINZOKU CO., LTD. / ASAHI PRECISION CO., LTD. ASIA HI-TECS CO., LTD. ATA CO., LTD. ATMET KOREA AUTOMATED PACKAGING SYSTEMS JAPAN LLC. AUTONICS CO., LTD. AZBIL TRADING CO., LTD.	DONGGUAN ZHITENG PLASTIC PRODUCT CO., LTD. DSB BUSINESS MACHINE CO., LTD.	E	EBA JAPAN CO., LTD. ECONOS JAPAN CO., LTD. ECT INC. EDM CORPORATION EMA AUTO-MACHINERIES CO., LTD. ESHIN PACK IND. CO., LTD. ETH ENTERPRISE PTE LTD E-TRIM.LIMITED LIABILITY COMPANY EXSEAL CORPORATION	HERRMANN ULTRASONIC JAPAN CORPORATION HIGUCHI KOUSAKU, INC. HIMECS, INC. HITACHI INDUSTRIAL EQUIPMENT SYSTEMS CO., LTD. HITACHI ZOSEN CORPORATION HIWIN CORPORATION HMS INDUSTRIAL NETWORKS K.K. HONG KONG TRADE DEVELOPMENT COUNCIL HONMA CO., LTD. HORITOMI COMMERCIAL & INDUSTRIAL CO., LTD. HP INC. HUACHENG PACKAGE CO., LIMITED HUMANTECH CO., LTD. HYOGO ECONOMIC DEVELOPMENT CENTER / KOBE CITY	KANKEN TECHNO CO., LTD. KANTO KONGOKI INDUSTRIAL CO., LTD. KANTOH CO., LTD. KATAOKA MACHINE CO., LTD. KAWASAKI TRADING CO., LTD. / KAWASAKI HEAVY INDUSTRIES, LTD. KAWASHIMA PACKAGING MACHINERY LTD. KEYENCE. CORP KIMURA SEAL CORPORATION KINKI BLADE INDUSTRIES LTD. KISHU GIKEN KOGYO CO., LTD. KISO KOGYO CO., LTD. KOBIRD CO., LTD. KOBUNDO CO., LTD. KOCHI INDUSTRIAL PROMOTION CENTER / HIROSE PAPER PMFG CO., LTD. KOMACK CO., LTD. KOREA PACKAGING MACHINERY ASSOCIATION(KPMA) KOSAKA LABORATORY LTD. KURARAY CO., LTD. KURARAY TRADING CO., LTD. KWIK LOK JAPAN LTD. KYOEI PRINT GIKEN CO., LTD. KYOMACHI SANGYOSHARYO CO., LTD. KYOTO SEISAKUSHO CO., LTD. / RENGO CO., LTD. KYOUJIE CO., LTD. KYOWA AUTOMATIC MACHINERY CO., LTD. KYOWA CLEAN CO., LTD. KYOWA DENKI CO., LTD. KYOWA LIMITED KYUDENSHA CO., LTD.		
B	BECKER AIRTECHNO CO., LTD. BECKHOFF AUTOMATION K.K. BESTPACK CO., LTD. BOWE SYSTEC JAPAN, LTD. BUGAKU'S BROTHERS JAPAN CO., LTD.	FUKUKUCHI SANGYO CO., LTD. FUKUDA CO., LTD. FURUKAWA MFG. CO., LTD. / HI-PACK CO., LTD. / SHINWA KIKAI CO., LTD. FUSO INDUSTRIES CO., LTD. / YUWA IND. CO., LTD. FUTABA CO., LTD. FUTURE TECHNOLOGY RESEARCH CENTER	F	FANUC CORPORATION FRONTIER ENGINEERING CO., LTD. FUJI ELECTRIC CO., LTD. FUJI LABEL CO., LTD. FUJI MACHINERY CO., LTD. FUJI PACK SYSTEM CO., LTD. FUJI TOKUSHU SHIGYO CO., LTD. FUJI WPC CO., LTD. FUJIIMPULSE CO., LTD. FUJIMURA KOGYO CO., LTD. FUJISEIKI CO., LTD. FUKKO KINZOKU INDUSTRY CO., LTD. FUKUCHI SANGYO CO., LTD. FUKUDA CO., LTD. FURUKAWA MFG. CO., LTD. / HI-PACK CO., LTD. / SHINWA KIKAI CO., LTD. FUSO INDUSTRIES CO., LTD. / YUWA IND. CO., LTD. FUTABA CO., LTD. FUTURE TECHNOLOGY RESEARCH CENTER	I	IBARAKI SEIKI CO., LTD. ICHINEN CHEMICALS CO., LTD. IGUS K.K. IJIMA ELECTRONICS CORPORATION IMAC CO., LTD. IMAO CORPORATION INNOVATIVE SHIELD SDN BHD INPACK GLOBAL CO., LTD. ISHIDA CO., LTD. / NISSIN ELECTRONICS CO., LTD. ISHII SANGYO K.K. ISHIZAKI ELECTRIC MFG. CO., LTD. ITOCHU MACHINE-TECHNOS CORPORATION ITOH DENKI CO., LTD. ITO-TOSHI CO., LTD. ITW DYNATEC. K.K. IWAI PAK CORPORATION IWAKI PACKS CO., LTD. IWASAKI TEKKO CO., LTD. IWATANI MATERIALS CORPORATION	L	LASERCK CORPORATION LEISTER TECHNOLOGIES CO., LTD. LIN YI GUOSEN PLASTIC CO., LTD. LOCK CO., LTD. LUCI CO., LTD.
C	C.M. SYSTEMS CO., LTD. CBM CO., LTD. CGP COATING INNOVATION / SHOKO INTERNATIONAL, INC. CHUBU MACHINE KNIFE CO., LTD. / FUKUDA HAMONO CHUBU PACKAGING & FOOD MACHINERY MANUFACTURERS ASSOCIATION CKD CORPORATION CLARIANT SOUTH EAST ASIA PTE. LTD. / TOKAI CHEMICAL INDUSTRY CO., LTD. COAD CO., LTD. CORNES TECHNOLOGIES LIMITED INDUSTRIAL MACHINERY COMPANY CORTEC CO., LTD. CREATE NIPPO CO., LTD.	G	GENERAL CO., LTD. GENERAL PACKER CO., LTD. GOLD GREAT GOOD MACHINERY CO., LTD. GRACO K.K. GRAND PAX LTD. GREEN PLUS CO., LTD. GSI CREOS CORPORATION / DAISAN SHIKA KOGYO CO., LTD. / FUJISHIRO CO., LTD. / SUNPLASTICS CO., LTD. GT-MAX INDUSTRIES SDN. BHD. GUALA CLOSURES JAPAN K.K. GYRO SYSTEM CO., LTD.	J	J.E.E.D ADVANCED POLYTECHNIC CENTER JAPACK'S, INC. JAPAN BAKERY AND CONFECTIONERY MACHINERY MANUFACTURERS ASSOCIATION JAPAN INDUSTRIAL EDGED TOOL CO., LTD. JAPAN PACKAGING INSTITUTE JAPAN PACKAGING MACHINERY LEASE CO., LTD. JAPAN PACKAGING MACHINERY MANUFACTURERS ASSOCIATION JAPAN ROBOT ASSOCIATION JIANGSU NEWAMSTAR PACKAGING MACHINERY CO., LTD. JIAXING LUCKY MOON PACKAGING MATERIAL CO., LTD. J-M MFG. CO., LTD. JONAN AUTOMATIC MACHINE CO., LTD. JONAN MURATA CORPORATION	M	MAKINO SEALING CO., LTD. MAKITECH CO., LTD. MAKY ENGINEERING CO., LTD. MARKEM - IMAJE K.K. MARKING SYSTEM TECHNOLOGY CO., LTD. MARUISHI CO., LTD. MARUTO SANGYO. CO., LTD. MASDAC CO., LTD. MATSUBO CORPORATION / HEUFT SYSTEMTECHNIK GMBH MATSUTAKA AUTOMATIC MACHINERY CO., LTD. MECHANIZE CO., LTD. MEIWA CO., LTD. MESSE DUSSELDORF JAPAN LTD. METRO PLASTIC MANUFACTURER SDN. BHD. MICROBOARDS TECHNOLOGY INC MICRO-TECHNICA CO., LTD. MIKITA MACHINERY CO., LTD. / MIKITA CO., LTD. MIMAKI ENGINEERING CO., LTD. MITSUHASHI CORPORATION	
D	D.I.D CO., LTD. D.I.ENGINEERING CORPORATION DAICO THERMOTEC CO., LTD. DAIICHI HOUSOUKI MFG. CO., LTD. DAIICHI INSTITUTION INDUSTRY CO., LTD. DAIICHI JITSUGYO CO., LTD. DAIKEN CO., LTD. DAIO ENGINEERING CO., LTD. / DAIO-PACKAGE CORPORATION / DAIO POSTAL CHEMICAL DC PACK CO., LTD.	H	HAGIHARA INDUSTRIES INC. HAKKO CORPORATION HAMAMATSU PHOTONICS K.K. HANAGATA CORPORATION HANATSUKA MFG. CO., LTD. HANJAE P&S CO., LTD. / HIPLE CO., LTD. HEISHIN LTD. HELLERMANN TYTON CO., LTD.	K	K&U SYSTEMS CO., LTD. K. U. CO., LTD. / KWANG DONG K.MECK CO., LTD. K.T.MFG. CO., LTD. K2.NEWTECKOREA KAETSU CORPORATION KAJIWARA INC.			

Main Exhibit Categories

Group 1 Packaging Machinery and Packing Equipment

Weighing/counting equipment for packaging; filling machines; bag form-fill-seal machines; bag feed-fill-seal machines; container form-fill-seal machines; labeling machines; cartoning machines(cartoner); overwrapping machines; sealing machines; shrink packaging machines; vacuum packaging machines; packing machines (strapping/tying machines); external packing machines and related equipment, etc.

Group 2 Packaging Material Converting Equipment

Bag manufacturing equipment; slitters/rewinders; paper/cardboard processing machines; cushioning material manufacturing equipment; plastic processing equipment; can making machines, etc.

Group 3 Packaging Robots/Packaging-related Equipment/ Inspecting and Detecting Equipment

Handling robots (sorting/supplying/aligning/accumulating); collaborative robots; arranging machines; automatic feeders (goods for packaging, trays); small card/card feeders; Printers; buffer equipment; adhesive/hot-melt applicators; barcode readers; container washers/bottle washing machines; static elimination equipment; straw/spout placement machines; capping machines; cappers/cap sealers; can seamers; carrier devices (conveyers, etc.); weight checkers; metal detection machines; seals; Pin hole inspecting equipment; contamination inspection machines; X-ray foreign object detectors; print inspecting equipment; color sorting equipment; shape sorting machines/appearance inspection machines; image processing equipment, etc.

Group 4 Components/Environment Preservation Equipment/ Logistic Equipment and Services

Pneumatic/hydraulic equipment; industrial knives(knives/cutters); air shafts;

A total of 445 companies participated as exhibitors at JAPAN PACK 2017 (an increase of 30 companies from the previous event)

MITSUWA SANGYO	P	SHINYU CO., LTD.	TOSHIN CO., LTD.
MIURA CO., LTD.	PAIONIA FURYOKUKI CO., LTD.	SHOKO KIKO CO., LTD.	TOSICO CORPORATION
MOKI CO., LTD.	/ SUN ENGINEERING CO., LTD.	SHORAKU CO., LTD.	TOSOH CORPORATION
MORICO CO., LTD.	PATLITE CORPORATION	SINKPIA - JAPAN CO., LTD.	TOTANI CORPORATION
MORIKAWA FOOD MACHINERY CO., LTD.	PEARL PACKAGE PLANNING CO., LTD.	SMAC MOVING COIL ACTUATORS	TOWA TECHNO CO., LTD.
MORISHITA CO., LTD.	PIAB JAPAN LTD.	SOLTON CO., LTD.	TOYO JIDOKI CO., LTD.
MORNING STAR DEVELOPMENT COMPANY	PLUS ONE TECHNO CO., LTD.	SOME GIKEN 2ND CO., LTD.	TOYO KAGAKU SHOKAI, INC.
MURAKOSHI INDUSTRY CO., LTD.	POLYLYERTECH S.R.L.S.	SOTOOU CORPORATION	TOYO KNIFE CO., LTD.
MUTOH INDUSTRIES LTD.	PROSPER CREATIVE CO., LTD.	STOROPACK JAPAN CO., LTD.	TOYO MACHINE MANUFACTURING CO., LTD.
N	PS COMPANY LTD.	STRAPACK CORPORATION	TOYO MACHINERY CO., LTD.
NACHI-FUJIKOSHI CORP.	Q	SUMITOMO SHOJI MACHINEX CO., LTD.	TOYOX CO., LTD.
NAGAI MACHINERY CO., LTD.	QINGDAO HUASHENGXIANG PLASTIC PRODUCTS CO., LTD.	SUN STATION SYSTEMS CO., LTD.	TRITEK CO., LTD.
NAGANOYOSHIDA INDUSTRY CORP.	QUAD TECH, INC.	SUNYOU PRINTING CO., LTD.	TSUBAKI YAMAKYU CHAIN CO.
NAKAKO PLATE WORKING	R	SUZUKI MACHINERY CO., LTD.	TSUBAKIMOTO KOGYO CO., LTD.
NAKAKIN CO., LTD.	RAYAMA PACK CO., LTD.	SUZUKI MACHINERY CO., LTD.	TSUKASA CHEMICAL INDUSTRY CO., LTD.
NAKAMURA SANGYO CO., LTD.	RED AND YELLOW CO., LTD.	SUZUKI TM CO., LTD.	TSUKATANI HAMONO MFG. CO., LTD.
NAKAYAMA CORPORATION	REYON INDUSTRIAL CO., LTD.	SUZUMO MACHINERY CO., LTD.	U
NAN SING PLASTICS LIMITED.	R-FOUR INTERNATIONAL CORPORATION	SYSTEM SQUARE INC.	UBM PROPAC PROCESSING & PACKAGING EXHIBITIONS
NAVITAS VISION SOLUTION CO., LTD.	RHEON AUTOMATIC MACHINERY CO., LTD.	T	UCHIDA TECHNO CO., LTD.
NERVE MOTOR CO., LTD. MACHINERY DIVISION	ROBATECH JAPAN K.K.	T&K TOKA CO., LTD.	UK SKOTT PLANNING
NET AND PRINT CO., LTD.	ROCK WELL AUTOMATION JAPAN CO., LTD.	TACHIBANA ELETECH CO., LTD.	ULYAC TECHNO, LTD.
NEW IWASHO CO., LTD.	RUNCAR CO., LTD.	TAE GYEONG M&T CO., LTD.	UNIBUG CO., LTD.
/ DAC ENGINEERING CO., LTD.	S	TAGA ELECTRIC CO., LTD.	UNICONTROLS CO., LTD.
/ SAWA CORPORATION	SAKURA PAXX CO., LTD.	TAISEI LAMICK CO., LTD.	UNIFILLER JAPAN K.K.
NEW MIND CO., LTD.	/ KIRACS CO., LTD.	TAISEI TECHNO CO., LTD.	UNITEL CORPORATION
NEWLONG MACHINE WORKS, LTD.	SAMSON CO., LTD.	TAIWAN PAVILION	USHIO INC.
NEWLY CORPORATION	SANJO MACHINE WORKS, LTD.	/ LUUYANG TECHNOLOGY CO., LTD.	U-TECHNOLOGY CO., LTD.
NEXUSAIR CO., LTD.	SANKO MACHINERY CO., LTD.	/ JENG YI LAN ENTERPRISE CO., LTD.	V
NIHONSEIZUKIKOGYO CO., LTD.	SANKOH INTERNATIONAL CO., LTD.	/ GLOBE INDUSTRIES CORPORATION	VALMATIC S.R.L.
NIKKA DENSO K LIMITED	SANYO-CYP CO., LTD.	/ TAIWAN TURNKEY PROJECT ASSOCIATION	/ MARTINI TECH INC.
NINGBO GANGJILONG PACKING CO., LTD.	SATO KOGYO CO., LTD.	/ AIRBAG PACKING CO., LTD.	VIDEOJET X-RITE K.K. VIDEOJET
NIPPON AUTOMATIC FINE MACHINERY CO., LTD.	SATO-TEC. CO., LTD.	TAIYO SEIKI CO., LTD.	/ ESKO-GRAPHICS CO., LTD.
NIPPON BUSCH K.K.	SCIENERGY CO., LTD.	TAKACHIHOSSEIKI CO., LTD.	/ VIDEOJET X-RITE K.K. X-RITE
NIPPON HOSO-KIKAI CO., LTD.	SEAL EIGHT CO., LTD.	TAKASAGO CO., LTD.	W
NIPPON KIKAI SHOJI CO., LTD.	SEAL INDUSTRIAL CO., LTD.	TAKEBISHI CO., LTD.	WATANABE CO., LTD.
NIPPON POLYSTAR CO., LTD.	SEIBU ELECTRIC & MACHINERY CO., LTD.	TAMURA MACHINE INDUSTRY INC.	WEBCONTROL MACHINERY CORP.
NIPPON TECHNOLOGY SOLUTION CO., LTD.	SEIBU GIKEN CO., LTD.	TANA-X, INC.	/ SOBU MACHINERY CO., LTD.
NIPPON THOMPSON CO., LTD.	SEIKA CORPORATION	TAVIL IND. S.A.U.	WILL CORPORATION
NISHIBE KIKAI CO., LTD.	/ SK SALES & SERVICE CO., LTD.	TEC COMMUNICATIONS CO., LTD.	WORLD INCUBATOR INTERNATIONAL CORPORATION
NISSAN KIKO CO., LTD.	/ FUJI KIKAI CO., LTD.	/ TUV RHEINLAND JAPAN LTD.	/ IIC AG
NITTA CORPORATION	SEIKO CORPORATION	TECHNICA CO., LTD.	X
NOMURA INDUSTRY CO., LTD.	SEIKO SANGYO CO., LTD.	TECHNOCRACY COMPANY LIMITED	XIAMEN TIANHUI PACKING CO., LTD.
NORDSON K.K.	SEKISUI FULLER COMPANY, LTD.	TECNO RESEARCH CO., LTD.	Y
O	/ SEKISUI MATERIAL SOLUTION	TENCHI SANGYO CO., LTD.	Y.A.C. MACHINERY CO., LTD.
OCEAN TECHNOLOGY CO., LTD.	SHANGHAI KASHIWAMURA TRADING CO., LTD.	TEPLAS CO., LTD.	YABUCHI INDUSTRY, INC.
OHKI CO., LTD.	SHENZHEN MOULD-TIP INJECTION TECHNOLOGY COMPANY LIMITED	TERADA TRADING CO., LTD.	YAMAHA FINE TECHNOLOGIES CO., LTD.
OKABA MANAGEMENT CO., LTD.	SHIBATA ENGINEERINGS CO., LTD.	TERAOKASEIKO CO., LTD.	YAMAMOTO VINITA CO., LTD.
/ OKABA RYUTSU CO., LTD.	/ NANO JET JAPAN CO., LTD.	THE JAPAN FOOD MACHINERY MANUFACTURERS ASSOCIATION	YAMANAKA INDUSTRY CO., LTD.
OKUI CO., LTD.	/ CREATOR 9000 YOKOHAMA CO., LTD.	THINK LABORATORY CO., LTD.	YAMATO SCALE CO., LTD.
O-M MACHINERY LTD.	/ JAPAN PACKAGE INS.	TNA JAPAN K.K.	YAMAZAKI & CO., LTD.
OMNI YOSHIDA CO., LTD.	SHIBUYA CORPORATION	TOK-ENGINEERING CO., LTD.	YASKAWA ELECTRIC CORPORATION
OMORI MACHINERY CO., LTD.	/ SHIBUYA PACKAGING SYSTEM CORPORATION	/ TOK SALE CO., LTD.	YOKOHAMA AUTOMATIC MACHINE CO., LTD.
OMORI MACHINERY CO., LTD.	/ SHIBUYA MACHINERY CO., LTD.	TOKIWA KOGYO CO., LTD.	/ ASahi DENNETSU CO., LTD.
ONE WILL CO., LTD.	/ SHIBUYA SEIKI CO., LTD.	TOKYO AUTOMATIC MACHINERY WORKS, LTD.	YUKI CO., LTD.
ORIHRO CO., LTD.	SHIGA HOSOKI CO., LTD.	/ TOKYO SHISETSU-KOGYO CO., LTD.	Z
ORION MACHINERY CO., LTD.	SHIN NIHON CHEMICAL ORNAMENT MFG CO., LTD.	TOKYO FOODS MACHINERY CO., LTD.	ZAOH COMPANY, LTD.
OS MACHINERY CORP.	SHINAGAWA MACHINERY WORKS CO., LTD.	TOKYO KEIKI INC.	
OSAKA SEALING PRINTING CO., LTD.	SHINMEI CO., LTD.	TOKYO UNIVERSITY OF TECHNOLOGY	
OSAKA TAIYU CO., LTD.	SHINSEI INDUSTRIES CO., LTD.	TOPACK CO., LTD.	
		TOPPAN TDK LABEL CO., LTD.	

heaters; screws/handles/tools; motors/transmission and reduction gear/ intermittent equipment; gears/chains/belts/edge controllers; pumps/tanks/piping/ hoses; switches/sensors/timers/temperature controllers; electric/electronic control equipment; compression packing machines; grinders; garbage disposers; condemned food stuff separators/bag breaking machines; waste sorting machines; waste recycling/Styrofoam volume reduction containers; carts; containers; conveyors; sorting/picking systems; pallets; information devices; barcode/2D code generators/ readers, etc.

Group 5 Food Processing Equipment/Related Equipment

Rice and other grain refining equipment; flour milling equipment; noodle manufacturing equipment; bread and confectionery manufacturing equipment; milk processing/dairy products manufacturing equipment; meat processing equipment; marine product processing equipment; beverage manufacturing equipment; tea processing equipment; kitchen instruments; food processing and manufacturing equipment; freshness control and quality preservation, etc.

Group 6 Pharmaceutical- and Cosmetic-related Equipment

Mixers; granulators; coating machines; tableting machines; powder packaging machines; agitators; kneading machines; packaging insert folding machines; Rondo packaging machines; ampule sealing machines; poultice coating machines; diaper/ tissue processing machines; napkin manufacturing and processing machines, etc.

Group 7 Packaging Materials

Paper/Cardboard Products; Plastic Products; Metal Products; wood/cloth/glass; cushioning materials, etc.

Group 8 Plant Engineering Systems

Packaging plant systems; plant construction/control systems; clean rooms; HACCP-compliant systems; GMP-compliant systems; information control systems, etc.

Group 9 Organizational PR/Press and Information Media/ Research institutions, etc.

Rules and Regulations for Participation in the Exhibition

Companies wishing to enter an exhibit (hereinafter referred to as "Exhibitor") at JAPAN PACK 2019 (hereinafter referred to as "Exhibition") are presumed to have agreed to the rules and regulations established by Japan Packaging Machinery Manufacturers Association (hereinafter referred to as "Organizer") and stipulated in "Invitation to Participate in JAPAN PACK" (this brochure) and "Exhibitor's Manual" (scheduled for distribution in May 2019).

1 Application / Participation Fee

1-1 Application Deadline

- 1) Applications will be accepted, in principle, through Sunday, March 31, 2019.
- 2) Application acceptance will be closed before the end of the application period if all the booths are filled.
- 3) Applications will be accepted after the application period is over (on or later than Monday, April 1, 2019) if there are available booths.

1-2 Application Method

- 1) Complete the application form and mail it to the organizer.
- 2) The organizer will accept the application form after checking the contents. The application form will then be inscribed with the acceptance date and acceptance number, etc. in the designated space and mailed back to the applicants together with an invoice for the application deposit (JPY50,000 excluding tax per booth, which will form part of the participation fee). The application process is completed when the organizer dispatches the accepted application form and the invoice for the application deposit to the applicants.
- 3) The applicants are asked to remit the application deposit to the bank account designated by the organizer by the due date. (The due date and the bank account will be noted on the invoice for the application deposit.) The applicants are also asked to cover the remittance charge.
- 4) If a remittance of the application fee from the Exhibitor cannot be confirmed by the due date, the Organizer will consider the application to be withdrawn by the Exhibitor and provision 1-4 (Withdrawal of Application) will be applied.

1-3 Participation Fee

- 1) Participation Fee will be JPY340,000 for each booth (2.97 m x 2.97 m = 8.82 m²).
- 2) Expenses for items 1-6 below are included in the participation fee:
 1. Exhibition booth
 2. Partitions (rear walls and side walls when there are adjacent booths) (*system panels)
 3. Electricity primary wiring of up to 1.5 kW
 4. Construction and maintenance expenses for shared facilities
 5. Advertising expenses (posters, invitations, etc.)
 6. Overall cost for planning, organizing and managing the Exhibition
- 3) The following discounts are available depending on the number of exhibition booths that will be allotted. Please take advantage of the discounts.

1. Exhibitors 3 or more booths 5% discount from total participation fee
2. New exhibitors (general exhibitors only) 1 or more booths 10% discount from total participation fee

*Items 1 and 2 above may be applied simultaneously. For example, an Exhibitor that is classified as a general exhibitor participating for the first time with 3 or more booths, a 15% discount will be applied to the applicable total participation fee.

1-4 Withdrawal of Application

- 1) If all or part of the exhibit for which an application has been accepted is withdrawn at the will of the applicants, the applicants must pay a withdrawal fee as described below. The applicable date shall be determined based on the date on which a written withdrawal notice, for which the applicants may use any format, is received by the organizer.

On or before Sunday, March 31, 2019 - Total application deposit for the exhibit + consumption tax From Monday, April 1 to Friday, May 31, 2019 - 50% of the total participation fee On or later than Saturday, June 1, 2019 - 100% of the total participation fee
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- 2) For the booth for which exhibits was withdrawn, the organizer will have the right to use them in any way the organizer deems appropriate.
- 3) The Organizer reserves the right to nullify the application and booth allocation of an Exhibitor that has violated the regulations for participating in the Exhibition or has made false statements on the application for participation before or during the Exhibition. In addition, in accordance to this provision (Withdrawal of Application), the said Exhibitor must pay a cancellation fee.

1-5 Determination of the Booth Location

The organizer will determine the location of the booth for each applicants while taking into consideration factors such as the products to be exhibited, exhibit size, past exhibits, order of applications, and the need for demonstration. The layout of all the booth will be announced at the Explanatory Meeting (to be held in May 2019).

1-6 Payment of the Participation Fee

- 1) The organizer will mail an invoice for the participation fee to the applicants (scheduled in June 2019). The applicants are to remit the participation fee plus consumption tax to the designated bank account, which is presented on the invoice. The applicants are asked to cover the remittance charge.
- 2) If a remittance from the Exhibitor of the total amount of the participation fee and consumption tax cannot be confirmed by the due date, the Organizer will consider the application to be withdrawn by the Exhibitor and provision 1-4 (Withdrawal of Application) will be applied.

1-7 Prohibition of Leasing or Reselling Booth to a Third Party

The Exhibitor is prohibited from leasing or reselling to a third party or exchanging with another Exhibitor all or part of an allotted booth, with or without compensation. The Organizer reserves the right to cancel the allocation of a booth to an Exhibitor that is found to be leasing or reselling to a third party or exchanging with another Exhibitor all or part of an allotted booth. In addition, if an allocation of a booth is cancelled, the said Exhibitor must pay a cancellation fee in accordance to provision 1-4 (Withdrawal of Application).

2 Installation, Removal and Decoration

2-1 Installation and Removal of Products and Other Articles to Be Exhibited, Construction and Removal of Decorations

Please conduct the installation and removal of products and other articles to be exhibited and the construction and removal of decorations during the following periods determined by the Organizer:

Installation: October 26 (Sat.) – October 28 (Mon.), 2019

Removal: After the conclusion of the event on November 1 (Fri.) – 10:00 a.m. (tentative) on November 2 (Sat.), 2019

Key Schedule of the Exhibitor



2-2 Basic Booth Units and Decoration of Booths

- 1) The organizer will, for the basic booth, set up the back wall, side walls (system panels) and the number plate. As for block booth and some double booth, the organizer will set up only the side walls and the number plate.
- 2) With the exclusion of item 1) above, all expenses will be paid by the Exhibitor.
- 3) The height of a basic booth is 2.7 m. Decorations in a booth must be set back at least 1.0 m from aisles and adjacent booths and be no higher than 4.5 m. With regard to block booths of 40 booths or more, decorations in a block must be set back at least 2.0 m and be no higher than 6.0 m. However, the Exhibitor must submit decoration construction plans to the company responsible for the construction of basic booths (Hiromeya Co., Ltd.) that has been designated by the Organizer and obtain permission from the Organizer and the fire station concerned before executing a construction plan.

2-3 Use of Fire and Hazardous Materials

Using open fire and carrying in hazardous materials is prohibited at the venue. To obtain special permission to use open fire or hazardous materials, a request must be submitted to and approved by the fire marshal concerned. In addition, there are restrictions on the amount that can be carried in depending on conditions such as the placement of the hazardous material in the booth and the situation of adjacent booths. Machines that contain and use more than the assigned volume of oil cannot be demonstrated inside the venue.

3 Other Matters Related to Exhibits

3-1 Prohibition of Exhibits That Are Primarily Aimed at the Collection of Personal Information

Exhibits primarily aimed at collecting personal information from visitors without displaying the company's products or promoting products and services at the booth is prohibited. Moreover, exhibits must meet the requirements of the Personal Information Protection Law.

3-2 Product Demonstrations and Presentations

- 1) Product demonstrations and explanations can only be conducted inside the Exhibitor's booth. An Exhibitor may not forcefully lead visitors to its booth, conduct demonstrations or explanations of exhibited products, distribute brochures or other items, solicit visitors or sell products outside its own booth. In addition, an Exhibitor must take sufficient safety measures when demonstrating its products to visitors.
- 2) When using audio equipment to explain or demonstrate exhibited products, please make sure that conditions 1-3 below are met so as not to disturb business talks and other activities of neighboring exhibitors.
 - (1) Set the volume to 80 decibels or lower when measured from a distance of 2.0 m from the front of the booth.
 - (2) When setting up speakers, point them away from the aisles.
 - (3) If the Organizer determines that a sound is disturbing business talks of neighboring exhibitors, the Exhibitor concerned must follow the directions of the Organizer.

3-3 Food and Beverage Sampling

If the Exhibitor wishes to offer sample food or beverages used for demonstrations in its booth, it must submit an application to the public health center concerned and meet the conditions for approval such as setting up hand-washing spaces. All applications to the public health center will be collected and submitted by the Organizer.

3-4 Prohibition of Photographs/Videos and Copies/Reproductions

Taking photographs/videos and producing copies/reproductions of exhibited products, fixtures, etc. without permission from the Exhibitor concerned or the Organizer is prohibited. However, the Organizer requests exhibitors to cooperate

as much as possible when members of official photography/video documenting teams (wearing armbands with the inscription "Official Documentation Team") designated by the Organizer or the press (wearing armbands with the inscription "Press") are shooting photographs or videos of the venue, exhibition booths, etc.

3-5 Protection and Enforcement of Intellectual Property Rights

The Exhibitor is requested to take necessary measures to protect and observe intellectual property rights (patents, trademarks, etc.).

3-6 Designation as Bonded Exhibition Ground

The Exhibition will apply to customs to be designated as a bonded exhibition ground for eight days from October 26 (Sat.) to November 2 (Sat.), 2019. Therefore, foreign products (products that were produced or manufactured in countries and regions other than Japan for which import custom clearance procedures have not been completed) may be exhibited.

3-7 Liability for Damages

The organizer will pay close attention to the management, organization, and maintenance of the Exhibition, but shall not be held responsible for damages such as those indicated below.

- 1) Injuries or damages to humans or articles arising from the use of the booth by the exhibitors or related parties, or injuries or damages to humans or articles arising in the exhibition hall or in the vicinity due to negligence on the part of the exhibitors or related parties;
- 2) In the event the organizer decides to postpone or call off the Exhibition due to a natural disaster or other events of force majeure, any damages, increases in cost or other matters of inconvenience that occur to the exhibitors or related parties;
- 3) Damage to the exhibitors or related parties arising due to a natural disaster, delay in public transportation, social instability, etc.; and
- 4) Accidental misspelling or omission of characters in any medium or data pertaining to the Exhibition.

*For further details on regulations concerning exhibits, please refer to the "Exhibitor's Manual" (scheduled for distribution in May 2019) and comply with all regulations included in the manual.

Packaged Decoration Plan

This is offered so that a booth is created simply and reasonably by combining pre-packaged elements. Details are scheduled to be presented on the official exhibition website in May 2019

* JAPAN PACK 2019 official website www.japanpack.jp

(Reference) Example of booth

1. Carpet	8.82m ²
2. Fascia board	2.97m
3. Reception counter	1
4. Folding chair	1
5. 40W fluorescent lamps	2
6. Company name board	1
7. Installation and removal costs	
Total	JPY55,000 (excluding tax)



*Please note that the approximate amount may differ slightly depending on booth location (corner booth, middle booth).

Monday,
October 28

Construction of booth,
manual installation
*No vehicles allowed
inside the hall

Tuesday,
October 29 to
Friday,
November 1

JAPAN PACK 2019

Friday,
November 1

From after the conclusion of the
event to 10:00 a.m. (tentative),
November 2 (Sat.) — Removal
of booth, carrying out
exhibited products

For inquiries about JAPAN PACK 2019

Japan Packaging Machinery
Manufacturers Association
"JAPAN PACK 2019" Executive Office

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104-0033, Japan
TEL: +81-3-6222-2277 FAX: +81-3-6222-2280
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Japan Packaging Machinery Manufacturers Association

"JAPAN PACK 2019 Executive Office"

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JAPAN PACK²⁰¹⁹

2019 10/29_{tue} → 11/1_{fri}

Makuhari Messe 
www.japanpack.jp 